

31 July 2025

## Quarterly Activities Report

For the quarter ending June 30, 2025

Activeport Group Ltd (ASX:ATV) ("Activeport" or "the Company") is pleased to announce its activities and financial results for the fourth quarter (Q4) of FY25, showcasing strong performance across its high-margin software and Network as a Service (NaaS) segments, positioning the Company for growth in FY26.

### Q4 Highlights

- Software revenue increased by 23%, driven by new licensing deals and expanded adoption of orchestration solutions across Telco, Datacentres and ISP's;
- Underlying Network as a Service (NaaS) revenue grew by 31%, reflecting robust early demand for the new Global Edge platform on the FibreconX network;
- SaaS remained steady at \$1.7M, with Q4 gains in NaaS offset by rationalisation of lower-margin services revenue;
- Operating expenses including CoGs increased slightly with the deployment of the new NaaS service;
- Significant new software sales secured with major telecommunications providers, including Telekom Malaysia, Ishan Technologies, and Reliance Jio, alongside a strong sales pipeline, signal a robust outlook for revenue growth in FY26 as these contracts commence.

### Financial Update

In Q4 FY25, Activeport delivered a robust performance, with software revenue increasing by 23% to \$480K from \$386K in Q3, and underlying NaaS revenue rising by 31% to \$734K, reflecting strong demand for the Company's Global Edge platform. Total SaaS revenue remained steady at \$1.7M as gains in Global Edge were offset by rationalisation of low-margin services contracts. High-margin software-generated revenue now comprises 56% of total revenue, up from 32% at the start of FY25. The combination of higher margin revenue and stable costs delivered a 43% improvement in cash consumed across the last two quarters.

	Q3	Q4	Variance
<b>Group Revenue</b>	<b>2.17</b>	<b>2.18</b>	<b>0.3%</b>
SaaS Revenue	1.78	1.70	(4.7%)
Software Revenue	0.39	0.48	23.1%
Operating Costs	3.74	3.96	5.9%
Cash Used in Operating Activities	(1.37)	(0.78)	43.0%

## Business Update

The quarter saw significant software sales wins later in June, including deals with Telekom Malaysia, Ishan Technologies, Reliance Jio, and the Company's Global Edge NaaS platform. These contracts, set to deliver first revenue in Q1 FY26, provide a strong foundation for consistent recurring revenue growth.

Activeport's Global Edge NaaS platform delivered an additional \$3.2M of total contract value in June and July, driven by strong adoption of the new service in Sydney and Melbourne. Activeport's switching infrastructure in Sydney was commissioned in Q4 with Melbourne set to go live in Q1 FY26. This platform promises to deliver strong, regular recurring revenue growth into the new year.

In addition to the significant new wins in Q4, the refreshed sales team is building a burgeoning pipeline of new software revenue opportunities in Telco, ISP and Data centres globally, with at least 5 additional new projects slated for the first half of FY26.

## Research & Development

Activeport's R&D efforts in Q4 focused on enhancing its Compute V3.0 platform and completing the Global Edge NaaS deployment.

Compute V3.0 supports automated bare-metal GPU server deployment and virtual machine/container management across Linux, Android, and Windows environments to accelerate the extensive roll-out of GPU's for the Reliance Jio across India, starting in August. Alpha testing of the Version 4.0 streaming engine continued, promising significant performance optimisations for cloud gaming applications at-scale.

Version 1.0 of the Global Edge NaaS platform delivers 10Gb ports and IP transit. A raft of new features are being prepared for deployment in FY26 that will further enhance the utility of this network and deliver incremental revenue to Activeport.

**Peter Christie, Chairman and CEO, commented:** *"Q4 FY25 marks a pivotal quarter for Activeport, with the business reaching its recurring revenue baseline, optimising costs and improving margins to deliver strong financial performance gains across quarters. With a robust pipeline of new projects and the exceptional performance of our Global Edge NaaS products, we expect to deliver steadily increasing recurring revenue and cash receipts moving forward. This quarter's results demonstrate our commitment to building a sustainable, high-growth, high-margin, software-led business".*

## Corporate

During the quarter, the Company:

- Terminated its loan facility with Radian Arc by mutual consent;
- Organised a loan secured against the R&D Tax Incentive refund for FY25 for \$888,000; and

- Finalised an unsecured working capital facility for \$675,000.

### **Other Activities**

In accordance with Listing Rule 4.7C, payments made to related parties in item 6.1 and in item 6.2 of the Appendix 4C for this quarter comprise fees, salary, and superannuation for Directors.

The term sheet to enter into a license agreement with Radian Arc for \$4M, due for Completion on February 28<sup>th</sup> then later extended to June 30<sup>th</sup> has lapsed and the parties have not agreed to a further extension. There was no accrual to revenue so the lapsed term sheet has no impact on reported results.

### **About Activeport**

Activeport develops software for telecommunications providers and data centre operators. Activeport's orchestration software cloud-enables traditional network infrastructure to improve the customer experience using self-service portals to automate service provisioning, accelerate 'time to live' for new services and enable flexible pay-per-use consumption. Activeport offers comprehensive orchestration features covering last mile, core network, data centre infrastructure and GPU's for cloud gaming and AI.

**For more information, please visit [www.activeport.com.au](http://www.activeport.com.au)**

#### **Investor relations**

Activeport Group Ltd

[Investor.relations@activeport.com.au](mailto:Investor.relations@activeport.com.au)

#### **Media relations**

Lisa Jones, Activeport Group Ltd

[lisa.jones@activeport.com.au](mailto:lisa.jones@activeport.com.au)

[www.linkedin.com/company/activeport-group-ltd](http://www.linkedin.com/company/activeport-group-ltd)

#### **Activeport Group Ltd**

Level 28, 140 St Georges Terrace, Perth WA 6000

ABN: 24 636 569 634

*This announcement has been authorised for release by the Board of Activeport Group Ltd.*

## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

ACTIVEPORT GROUP LTD

**ABN**

24 636 569 634

**Quarter ended ("current quarter")**

30 June 2025

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (12 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	2,432	10,389
1.2 Payments for		
(a) research and development	(80)	(631)
(b) product manufacturing and operating costs	(1,404)	(6,539)
(c) advertising and marketing	(2)	(23)
(d) leased assets	(2)	(37)
(e) staff costs	(871)	(4,983)
(f) administration and corporate costs	(978)	(3,270)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	2	28
1.5 Interest and other costs of finance paid	(37)	(289)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	161	1,681
1.8 Other	-	-
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(779)</b>	<b>(3,674)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	(5)	(5)
(d) investments	-	-
(e) intellectual property	(698)	(2,811)

	(f) other non-current assets	-	(52)
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>(703)</b>	<b>(2,868)</b>

<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	7,133
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(561)
3.5	Proceeds from borrowings	1,563	1,563
3.6	Repayment of borrowings	(512)	(1,961)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material) <sup>1</sup>	-	-
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>1,051</b>	<b>6,174</b>

<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	1,322	1,272
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(779)	(3,674)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(703)	(2,868)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	1,051	6,174
4.5	Effect of movement in exchange rates on cash held	(2)	(15)
<b>4.6</b>	<b>Cash and cash equivalents at end of period</b>	<b>889</b>	<b>889</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1	Bank balances	889	1,322
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>889</b>	<b>1,322</b>

<b>6.</b>	<b>Payments to related parties of the entity and their associates</b>	<b>Current quarter \$A'000</b>
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(93)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	(147)
<p><i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i></p> <p>The amount at 6.1 relates to fees (including superannuation, where applicable) paid to the Directors (including for their executive roles, where applicable).</p>		

<b>7.</b>	<b>Financing facilities</b> <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>
7.1	Loan facilities	1,563	1,563-
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	-	-
7.4	<b>Total financing facilities</b>	1,563	1,563
7.5	<b>Unused financing facilities available at quarter end</b>		-
7.6	<p>Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.</p> <p>The loan facilities include (i) R&amp;D tax loan from Innovation Structured Finance Co. LLC, for \$888,494, interest rate of 17%pa, secured against the R&amp;D tax refund, with a maturity date of 31 December 2025; and (ii) Unsecured working capital facility from GAM Company Pty Ltd for \$675,000, 15% interest rate with a maturity date 18 September 2025.</p>		

<b>8.</b>	<b>Estimated cash available for future operating activities</b>	<b>\$A'000</b>
8.1	Net cash from / (used in) operating activities (item 1.9)	(779)
8.2	Cash and cash equivalents at quarter end (item 4.6)	889
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	889
8.5	<b>Estimated quarters of funding available (item 8.4 divided by item 8.1)</b>	1.1
	<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: Yes, the Company expects to continue to have the current level of net operating cash flows for the time being.	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: Yes, the Company has received expressions of interest from third parties for funding initiatives, which the Company believes are credible. The Company is assessing its options.	

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Yes, the Company expects to be able to continue its operations and to meet its business objectives.

*Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.*

9. Additional Disclosure

Zero Exercise Price Options (**ZEPOs**)

On 27 November 2024, the Company issued 7,800,000 Class H ZEPOs, 7,800,000 Class I ZEPOs and 10,400,000 Class J ZEPOs.

30 Day VWAP means the volume weighted average price per Share calculated over the 30 days on which sales in the Company's ordinary shares are recorded before the day on which the calculation is made.

Each ZEPO entitles the holder to subscribe for one Share upon exercise of the ZEPO. No consideration is payable upon the exercise of each ZEPO.

Each ZEPO will expire at 5:00 pm (WST) on the date that is five (5) years from the date of issue (Expiry Date). Any ZEPO not exercised on or before the Expiry Date will automatically lapse on the Expiry Date.

Vesting of the ZEPOs will terminate on 30 November 2027. Vesting conditions that have not been met by 30 November 2027 will no longer be capable of being satisfied.

The ZEPOs will vest upon satisfaction of the following vesting conditions:

- (i) Class H ZEPOs: will vest upon the Company achieving a 30 Day VWAP which is equal to or greater than \$0.10 per Share;
- (ii) Class I ZEPOs: will vest upon the Company achieving a 30 Day VWAP which is equal to or greater than \$0.15 per Share; and
- (iii) Class J ZEPOs: will vest upon the Company achieving a 30 Day VWAP which is equal to or greater than \$0.20 per Share;

(each a Vesting Condition).

Each ZEPO that has vested by 30 November 2027 pursuant to its vesting condition being met or vested pursuant to a proportion of its vesting condition being met, will lapse on the Expiry Date.

Each ZEPO that has not vested by 30 November 2027 pursuant to its vesting condition not being met or vested pursuant to a proportion of its vesting condition not being met will automatically lapse upon the earlier to occur of:

- (i) 30 November 2027; and
- (ii) the holder ceasing to be an officer (and employee, if applicable) of the Company.

For the avoidance of doubt, a ZEPO will not lapse in the event the relevant Vesting Condition is met before the relevant 30 November 2027 and the Shares the subject of an Exercise Notice are deferred in accordance with the ZEPO terms and conditions.

Once vested, the ZEPOs are exercisable at any time on or prior to the Expiry Date (Exercise Period).



Where there is a Change of Control, all Vesting Conditions are deemed to be automatically waived and advised by written notice to the holder.

The ZEPOs may be exercised during the Exercise Period by notice in writing to the Company in the manner specified on the ZEPO certificate (Notice of Exercise).

A Notice of Exercise is only effective on and from the date of receipt of the Notice of Exercise (Exercise Date).

Within 10 Business Days after the Exercise Date, the Company will:

- (i) issue the number of Shares required under these terms and conditions in respect of the number of ZEPOs specified in the Notice of Exercise;
- (ii) if required, give ASX a notice that complies with section 708A(5)(e) of the Corporations Act, or, if the Company is unable to issue such a notice, lodge with ASIC a prospectus prepared in accordance with the Corporations Act and do all such things necessary to satisfy section 708A(11) of the Corporations Act to ensure that an offer for sale of the Shares does not require disclosure to investors; and
- (iii) if admitted to the official list of ASX at the time, apply for official quotation on ASX of Shares issued pursuant to the exercise of the ZEPOs.

Shares issued on exercise of the ZEPOs rank equally with the then issued shares of the Company.

If at any time the issued capital of the Company is reconstructed, all rights of an Optionholder are to be changed in a manner consistent with the Corporations Act and the ASX Listing Rules at the time of the reconstruction.

There are no participation rights or entitlements inherent in the ZEPOs and holders will not be entitled to participate in new issues of capital offered to Shareholders during the currency of the ZEPOs without exercising the ZEPOs.

All ZEPOs have remained on issue since their date of issue.

No ZEPOs has been cancelled, vested or exercised since their date of issue. None of the ZEPOs vesting conditions have been met since their date of issue.

## Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 31 July 2025

Authorised by: The Board.

## Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – e.g. Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.