

21 July 2025

Appointment of Two U.S.-Based Industry Experts to Accelerate Sales Growth

HIGHLIGHTS

- archTIS appoints two experienced U.S.-based professionals with deep backgrounds in defence and cybersecurity to support the Company's expansion into the United States.
- These appointments are the first tangible deployment of capital raised through the recent A\$7.5M placement completed earlier this month.
- The new team members will be responsible for driving technical sales engagement, onboarding, customer success, and implementation efforts as part of archTIS' broader U.S. and global expansion strategy.
- These appointments follow recent sales success with the U.S. Department of Defence and support the Company's continued momentum across the global defence sector.
- Further appointments and announcements are expected as the Company builds a dedicated team in the U.S. market.

archTIS Limited (ASX:**AR9**, OTCQB:**ARHLF**) ("**archTIS**" or the "**Company**"), a global provider of data-centric software solutions for the secure collaboration of sensitive information, is pleased to announce the appointment of Erik Hanson - Director, Strategic Programs and Darroll Walsh - Director, Technical Programs. Both are experienced U.S.-based professionals who have been appointed to spearhead the Company's expansion into the North American defence and government markets.

Erik Hanson – Director, Strategic Programs

Erik Hanson is the Director, Strategic Programs at archTIS. He brings extensive experience leading digital transformation across defence and intelligence sectors, aligning secure cloud adoption with operational mission needs in highly regulated environments. Over the course of his career, Erik has architected sovereign cloud strategies and mission-ready platforms for global defence organizations, including NATO, the U.S. Department of Defence, the UK Ministry of Defence, and the Australian Defence Force. Prior to his work in the technology industry, Erik served as a U.S. Army Signal Officer, overseeing tactical communications and secure network operations across combat and multinational missions. He is known for translating complexity into actionable strategy and for building high-trust coalitions that accelerate secure modernisation efforts across allied partners. Erik holds a Bachelor's Degree from Indiana University, where he also received his commission in the ROTC, and an MSc in Information Systems from Northwestern.

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Darroll Walsh – Director, Technical Programs

Darroll Walsh is the Director, Technical Programs at archTIS. He brings deep expertise delivering secure architecture, digital modernisation, and compliance-first platforms to defence, intelligence, and multinational government clients. Throughout his career, Darroll has led mission-critical technology initiatives for NATO, the United Nations, the Royal Canadian Navy, and U.S. defence agencies, influencing high-value global contracts. His foundation in mission-focused operations began in the U.S. Air Force, where he served as a weather forecaster supporting joint force readiness and NATO peacekeeping missions. Darroll is recognized for his ability to bridge mission priorities with secure, scalable platforms and for his inclusive leadership style that drives results across culturally diverse and globally distributed teams.

These appointments represent the first key milestone in the Company's hiring initiative following the successful A\$7.5 million capital raise completed on 8 July 2025. Proceeds from the Placement are being directed to expanding U.S. operations, advancing strategic partnerships, and accelerating product development.

Whilst the roles are not key management positions, the two new team members will play a critical role in establishing a U.S.-based operational presence, supporting client onboarding and success programs, and driving further adoption of archTIS' solutions across key defence, intelligence, and government accounts. Further appointments are expected in the coming weeks as the Company builds a dedicated team in the U.S. market.

Chief Executive Officer and Managing Director, Daniel Lai, said:

"Expanding our operational footprint within the United States is foundational to our international growth strategy. In addition to being a substantial market opportunity, the U.S. also serves as a global benchmark for technology, and for security and compliance in heavily regulated industries.

By strengthening our local delivery capabilities and supporting our U.S. customers with experienced teams on the ground, we are laying the foundation for long-term growth in a market where credibility and trust are essential. With our new team members' deep domain expertise in defence and cybersecurity, archTIS is better positioned than ever to meet the expectations of mission-critical environments.

These initial hires mark the beginning of a broader-scale effort to expand within the United States."

The U.S.-based hires will report into archTIS' division for Government and National Security, led by Gerard Foley, a very experienced senior executive recently recruited from Raytheon Australia.

- ENDS -

This announcement has been authorised for issue by order of the Board of Directors.

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For further information please contact:

Company enquiries

Daniel Lai
CEO and Managing Director, archTIS
E: investors@archtis.com

Irena Mroz
CMO, archTIS
E: irena.mroz@archtis.com

Media enquiries

Jane Morgan
Jane Morgan Management
Investor & Media Relations
E: jm@janemorganmanagement.com.au

archTIS Interactive Investor Hub

<https://investors.archtis.com/>

The archTIS Investor Hub is an online portal for investors to read and interact with our announcements and updates. You can ask questions and add comments, which our team can respond to where possible.

About archTIS Limited

archTIS Limited (ASX:AR9, OTCQB:ARHLF) is a global provider of data-centric software solutions for the secure collaboration of sensitive information. The company's award-winning information security solutions protect the world's most sensitive content in government, defence, supply chain, enterprises and regulated industries through attribute-based access and control (ABAC) policies. Products include archTIS Trusted Data Integration to simplify the complexity of structured data integration and security at scale; Kojensi, a multi-government certified platform for the secure access, sharing and collaboration of sensitive and classified information; and NC Protect for enhanced information protection for file access and sharing, messaging and emailing of sensitive and classified content across Microsoft 365 apps, SharePoint on-premises, NetApp ONTAP, Nutanix Files and Windows file shares. For more information visit archtis.com or follow [@arch_tis](#) on X.