

Stakk rapidly exceeds its own revenue expectations in Q4, with ARR receipts of \$512k, up 262% YoY

- Stakk has maintained its position as **a rapidly growing software company offering Embedded Finance** to the broader financial services industry in both Australia, and in the U.S.
- Stakk delivered **quarterly receipts of \$512k**, representing an **annualized run rate of \$2.05m**.
- Un-billed revenue and **cash receivables at end of Q4 were \$270K**.
- Stakk's **cash at bank was \$381k**, complimented by **available financing of \$1.14M**.
- Today, Stakk is providing its **Embedded Finance services to 25 Banks and Credit Unions, 8 Neo Banks, and 2 Fintech partners**, with more key client wins anticipated in the next quarter.
- Stakk has expanded **its robust pipeline of additional ARR** to come from additional banking brands, lending brands, and Fintech partners. This growth will be complimented by certain strategic software licensing deals designed to monetise legacy capabilities.
- In the U.S. alone, the **Embedded Finance market is worth \$47b**, with a compounded annual growth rate (CAGR) of 32%, as businesses seek to build more engagement with their customers to reduce churn and increase revenue.

Sydney, 31 July 2025 - **Stakk Ltd (ASX:SKK)** is delighted to update shareholders following the release of its quarterly results. The Company has continued to exploit its Embedded Finance offering in the U.S, generating \$512,000 in receipts in the quarter.

Andy Taylor, Chief Executive Officer of Stakk, said,

"Our rapid revenue growth in Q4 is the result of a laser-focused, new-business strategy, to aggressively expand Stakk's Embedded Finance offering in the U.S. market."

Rightfully buoyed by the obvious inflection point Stakk is at, we anticipate delivering further milestones in the coming two-quarters, including several significant client wins, and renewals.



It would be remis of me not to point out that, with pedigree clients like Navy Federal Credit Union, the largest credit union in the U.S. today, to smaller banks like Whitaker Bank, Stakk delivers solutions for all shapes and sizes. With Neobank clients like Aspiration, Lili Banking, and Albert, we're delighted to see Stakk's solutions being used by the brightest and most innovative players in the industry.

Finally, as we continued growing our ARR from new client wins, we also intend to expand our Embedded Finance capabilities to meet the emerging technological needs in the commercial lending sector. In essence, this is a sub-set of Embedded Finance, known as 'Embedded Lending'. More specifically, we intend to deliver these capabilities to lenders, brands, and Fintech's in both the Australian and U.S. markets once ready to be deployed.

I look forward to updating the market as we progress and grow."

Business activities

The Company finished the quarter with \$381k cash at bank, with un-billed revenue of \$244K and cash receivables of \$26K. The Company's activities remain well supported by available financing facilities to the value of up to \$1.14M.

The Company collected \$514k (Q3: \$472k) in cash receipts for the quarter from customers leveraging its solutions. This result reflects the second full quarter of operations following the acquisition of R-DBX and demonstrates a meaningful increase in YoY growth.

Business activities expenditure totalled \$629k for the quarter (Q3: \$624k) consisting of research and development \$243k (Q3: \$155k), operating costs \$294k (Q3: \$253k) with the balance to administration \$25k (Q3: \$125k) and staff costs \$67k (Q3: \$91k). The increase in operating costs reflects the operations of the U.S. operations and payment of historical creditors. R&D programs ramped up marginally as we work towards the launch of our Embedded Lending capabilities. Sales and Marketing continues to rely on internal efforts and partnerships.

The aggregate amount of payments to related parties and their associates included in Q4 Cash flows from operating activities totalled ~\$45k (director fees and salaries on commercial terms) to these parties were accrued.

This announcement has been approved for release on the ASX by the Board of Directors.

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About Stakk

[Stakk](#) is an award winning fintech company, on a mission to power businesses to better serve their customers through Embedded Finance.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

STAKK LIMITED

ABN

41 108 042 593

Quarter ended ("current quarter")

30 June 2025

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	514	1,049
1.2 Payments for		
(a) research and development	(243)	(752)
(b) product manufacturing and operating costs	(294)	(634)
(c) advertising and marketing	-	(40)
(d) leased assets	-	-
(e) staff costs	(67)	(128)
(f) administration and corporate costs	(25)	(284)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	1	14
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	1,002
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(114)	227
2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	(94)
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (cash from acquired subsidiary)	-	6
2.6	Net cash from / (used in) investing activities	-	(87)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)*	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(15)
3.5	Proceeds from borrowings	156	806
3.6	Repayment of borrowings	-	(653)
3.7	Transaction costs related to loans and borrowings	(3)	(41)
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	153	(97)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	362	158
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(114)	227
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	(87)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	153	97
4.5	Effect of movement in exchange rates on cash held	(20)	(14)
4.6	Cash and cash equivalents at end of period	381	381

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	381	362
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	381	362

6. Payments to related parties of the entity and their associates

- 6.1 Aggregate amount of payments to related parties and their associates included in item 1
- 6.2 Aggregate amount of payments to related parties and their associates included in item 2

**Current quarter
\$A'000**

45

45

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

7. Financing facilities

Note: the term "facility" includes all forms of financing arrangements available to the entity.

Add notes as necessary for an understanding of the sources of finance available to the entity.

	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	-	-
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	1,139	258
7.4 Total financing facilities	-	-

7.5 **Unused financing facilities available at quarter end** 881

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

On 28 March 2022, the Company announced that it had entered into an equity placement funding facility with an investment fund (the Funder). The facility is immediately available to be accessed utilising 35M shares issued to the Funder and was undrawn at 30 June 2025.

On 27 September 2024, the Company announced that it had entered into an agreement to acquire Radical DBX Inc. As part of this transaction, the Company would gain access to a convertible note facility to the value of USD\$650,000 (\$999,485 at reporting date). On 30 December 2024, the Company announced completion of the transaction and that the convertible note facility was now available for the Company to draw down. As at the 30 June 2025, the facility was drawn to ~\$258,000.

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (Item 1.9)	(114)
8.2 Cash and cash equivalents at quarter end (Item 4.6)	381
8.3 Unused finance facilities available at quarter end (Item 7.5)	881
8.4 Total available funding (Item 8.2 + Item 8.3)	1,262
8.5 Estimated quarters of funding available (Item 8.4 divided by Item 8.1)	11.0

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

- Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

- Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

- Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

31 July 2025

Date:

By the Board

Authorised by:
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.