

ASX Market Release

29 July 2025

Market Update – Record First-Half FY25 Results

EDU Holdings Limited (**EDU** or **the Company**), a leading tertiary education group, is pleased to provide the following update on its trading results for the six months ended 30 June 2025 (**1H25**).

Important notes: All comparisons are to the previous corresponding period (**PCP**), unless otherwise stated. EDU's financial year ends on 31 December. References to "first half" or "1H" refer to the period from 1 January to 30 June, and "second half" or "2H" refer to the period from 1 July to 31 December. The results referred to in this release are unaudited and remain subject to finalisation. Forward-looking statements are based on assumptions and current circumstances and should not be relied upon.

Key highlights:

- **Record first-half results: revenue, EBITDA and NPAT all materially up**
- **Strong enrolment growth continuing in Ikon, EDU's higher education business, underpinning Group performance**
- **EDU's vocational education business, ALG, experiencing softer trading conditions due to tighter student visa settings**
- **Robust balance sheet with net cash at 30 June 2025 of \$21.2m**
- **FY25 to materially exceed FY24 performance across key financial metrics**

Following a strong start to the year, as disclosed in the 1Q25 trading update released to ASX on 14 May 2025, EDU has recorded robust growth in revenue and earnings for the first half of FY25. Based on unaudited results, the Company expects to report:

	1H25 (Guidance)	1H24 (Actual)	Change (Midpoint)
Revenue	\$35.8 – 36.1m	\$16.9m	+113%
EBITDA	\$10.7 – 10.9m	\$2.3m	+370%
NPAT	\$6.1 – 6.3m	\$0.0m	nm ¹

EDU's higher education business, Ikon Institute of Australia (**Ikon**), continued to perform strongly and remains the key driver of Group performance. New student enrolments across Trimester 1, 2025 and Trimester 2, 2025 (**T2'25**), totalled 1,600² students, up 63% from 981 in the PCP. With the benefit of layering³ from prior intakes, total enrolments in T2'25 reached 3,725, a 118% increase on the PCP.

Ikon has launched several new courses this year – including its first postgraduate courses – to broaden market reach and help mitigate the impact of increased competition in its core course areas. These courses, designed for both domestic and international students, are expected to provide important revenue diversification and to create extended articulation pathways, in time.

¹ Not meaningful due to low base in the PCP

² Includes 286 students who commenced in 2024 but after the release of the Trimester 3, 2024 student numbers to ASX

³ Layering refers to new student enrolments in a course joining continuing student enrolments in that course. Layering contributes to accelerated growth ahead of having students enrolled in all years of the course

After eight consecutive terms of enrolment growth in Australian Learning Group (**ALG**), EDU's Vocational Education and Training (**VET**) business, enrolments have begun to decline. This is in keeping with sector-wide softness following ongoing Australian Government reforms to student visa and migration settings, which have particularly impacted the VET sector. Term 3, 2025 new student enrolments declined by 12% compared to Term 2, 2025 and by 52% to the PCP. Further details are provided in ALG's T3'25 enrolment update released to ASX this morning.

The Board is closely monitoring ALG's enrolments and market conditions, noting that the business' financial contribution to the Group has diminished over time as Ikon's growth has significantly outpaced it. Notwithstanding, ALG contributes to the Group's student diversity and provides a pathway to Ikon for students, including those who do not meet direct entry requirements.

Cash at bank on 30 June was \$22.5m (with contract liabilities of \$17.7m), up from \$14.3m at 31 March 2025 (with contract liabilities of \$8.9m). Net of debt, cash was \$21.2m at period-end.

As noted in the 1Q25 results update, costs have increased and are expected to continue to increase to support the Group's materially higher student numbers and future growth, and this will be more evident in the second half of the year.

The Board anticipates that a strong intake in Ikon's Trimester 3, 2025, commencing in September, combined with a slightly larger revenue contribution from its T2'25 enrolments in the second half (based on statutory revenue recognition), should largely offset any further decline in enrolments in ALG and the increase in costs noted above. Accordingly, the Board anticipates FY25 to materially exceed FY24 performance across key financial metrics.

Commenting on the announcement, CEO, Adam Davis, said:

"EDU remains steadfast in its commitment to delivering quality education that leads to meaningful employment outcomes for our students. This strong first-half result highlights our positive momentum and positions us well for continued growth into the second half and beyond.

While some headwinds are expected to persist, we remain focused on implementing a resilient student recruitment strategy and expanding our course offering to unlock new markets and support long-term, sustainable growth.

Key priorities for the second half of FY25 include continued investment to support the delivery of high-quality education, fostering early uptake of recently launched courses, and exploring expansion opportunities, including further program diversification."

The Company intends to report its half-year results on or around 27 August 2025.

This announcement was authorised for release by the EDU Board of Directors.

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