

ROCKETDNA



## **Quarterly Financial Summary**

Q22025 ASX: RKT

Authorised for release by the Board of RocketDNA Ltd

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We leverage Al and Autonomous Drones to provide Mission Critical Data Services for Enterprise Customers.

### **BARS** Certified

#### **Highest Safety Recognition**

RocketDNA has been verified in both South Africa and Australia against the BARS standard - one of the highest commitments to safety in the contracted aviation world.

## **BVLOS Approved**

#### **Enabling Long-Range Operations**

With approval from the local Civil Aviation & Safety Authorities, we are able to execute long-range Beyond Visual Line of Sight missions, unlocking cost efficiencies.

ROCKETDNA

### **Remote Operations**

#### **Our Multiplier Effect**

Deploying a swarm of autonomous xBot<sup>®</sup> units enables our data products at a global scale. Missions are conducted 24/7 from one of our worldwide remote operation centres.

### **AI-Enabled**

#### Faster Geospatial Insight

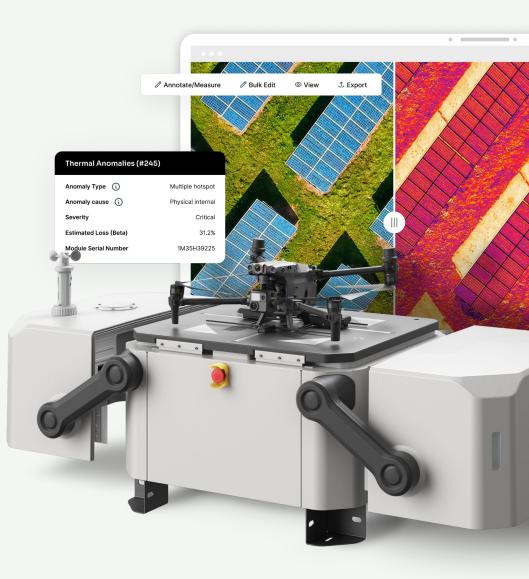
A growing segment of our data products and insights are powered by Al tools, allowing us to process, quantify and report faster than previous manual calculations.



## **Company Snapshot**

Enterprise Value (A\$)			
Market cap <sup>1</sup>	Share price \$0.012 at 29 July 2025	\$10.98M	
Cash	As at 30 June 2025	\$1.744M	
Debt <sup>2</sup>	As at 30 June 2025	\$1.064M	
Enterprise value	28 July 2025	\$10.30M	

Key Operating Metrics (A\$) (December Financial Year-End)				
Revenue FY 2024	End Dec 2024	\$7.241M	+18% on FY23	
Revenue <b>H1 2025</b> <sup>3</sup>	End Jun 2025	\$3.326M	<b>-12%</b> on H2 FY24	
ARR <sup>4</sup>	End Jun 2025	\$2.69M	-18% compared to end FY24	



#### <sup>1</sup> 915,523,238 ordinary shares outstanding at the date

<sup>2</sup> Shareholder loans, credit cards, motor vehicle and equipment loans and lease liabilities

<sup>3</sup> Unaudited

<sup>4</sup> Annual Recurring Revenue (ARR) (Unaudited)

## **Quarterly Highlights**





### **Existing Customers Scaling**

- Land and Expand strategy proving successful as autonomous flights in Australia rose 97% quarter-on-quarter, as existing customers expand flight frequency and leverage RocketDNA's automated data processing capabilities
- New Mining Application Vertical for xBot<sup>®</sup> tailings dam monitoring solution at BHP's Prominent Hill mine yielding results
- Trial commenced at Tier 1 Coal Mine in Queensland's Bowen Basin, providing daily automated survey and operations monitoring capabilities
- Second government security site launched in early July, expanding RocketDNA's footprint in public infrastructure surveillance

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### **Global Reach Expanding:**

- 3 new xBots delivered to Kamoa Copper in the Democratic Republic of Congo (DRC), following the successful December 2024 deployment
- Two stages of a three-stage paid conveyor monitoring trial completed for Continental at a PNG mine site
- PO received from Millennial Potash for RocketDNA's largest drone-based LiDAR survey to date in Gabon, Africa



# Financial Highlights

## **Quarterly Results – Highlights**



### Q2 June FY2025

Autonomous operations continue across Australia and Africa, with ROC fully operational, new Tier-1 trials, and Vault Minerals contract secured.



**RocketDNA CEO Christopher Clark said:** ""Our H1 for 2025 has been incredibly successful in many respects. The adoption and overall response from customers have exceeded our expectations, resulting in trial projects converting into paid customers as well as 'landed' clients now expanding their scope via the ordering of additional units or further integration via our AI & GIS tool set.

This quarter confirms our strategy is working. Our team continues to demonstrate that automation is not just a concept but a scalable, value-driving reality for some of the world's most sophisticated mining operators. What was once a proof-of-concept is now turning into long-term contracts, standardising autonomous drone operations across multiple Tier-1 sites, and expanding the xBot<sup>®</sup> footprint across Australia, Africa and beyond. I'm proud of our execution and excited by what lies ahead."

## **OurxBot®** Platform

### Automating Drone Data Capture on a Global Scale



## ROCKETDNA

### Update on Ongoing Strategic initiatives:

Tier 1 Mining Vertical – Several existing Tier-1 customers expanded their engagement with RocketDNA during the quarter, increasing both the frequency and complexity of automated drone operations

A new deployment at a Tier 1 Mine in Queensland's Bowen Basin, marking RocketDNA's first major presence in that region. The updated xBot® system, including DJI Dock 3 integration, was installed as part of an initial trial.

Public Safety & DFR Vertical - A second major government infrastructure site was prepared and launched in early July, extending RocketDNA's role in remote surveillance services.

## **Quarterly result**

### Revenue and Cash Receipts<sup>1</sup>



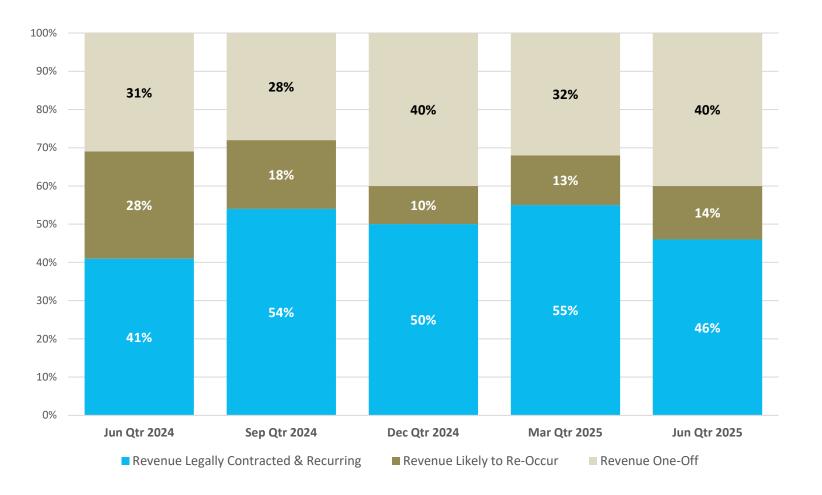
#### Cash receipts from Customers, \$m





## **Quarterly result**

## Revenue by Type<sup>1</sup>





## Revenue derived from contracts (linking to ARR) was 46%

Of total Revenue in June Quarter 2025<sup>1</sup>

#### **Revenue types**

#### Revenue one-off

Revenue which does not meet the above definitions (these are typically one-off short projects)

#### Revenue likely to re-occur

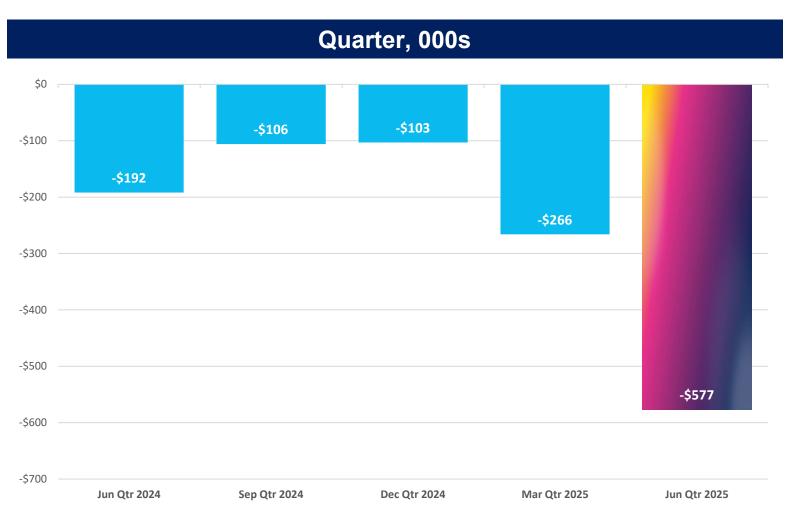
Revenue which management have a reasonable expectation will reoccur in the future either because it has been historically demonstrated to re-occur or because we hold rolling short term purchase orders or legal contracts which are less than 12 months in original length

#### Revenue legally contracted and recurring

Revenue from legal contracts with minimum original terms of 12 months, subject to normal termination provisions per each contract. The TCV and ARR measures contain only this type of contract.

## **Quarterly results**

### Net Cash Used in Operating Activities



ROCKETDNA

Net cash used in operating activities increased to \$577k versus \$266k in the March quarter.

 The most significant driver of this change was the timing of customer receipts. Strong revenue in the last month of quarter two combined with normal payment terms pushed trade debtors up by \$280k from 31 March 2025

Net cash used in investing activities increased to \$749k versus \$510k in the March quarter:

- Payments for the fit-out of the new ROC concluded in the quarter
- Continued investment into xBot<sup>®</sup> capital equipment inventory and software development in line with the intended use of funds from the 2024 capital raising

## **Quarterly results**

ARR & TCV<sup>1</sup>





Total Contract Value (TCV)<sup>2</sup> A\$M





ASX: RKT

### Contact

Chris Clark Managing Director & CEO contact@rocketdna.com

Mark Flynn Investor Relations investors@rocketdna.com





## **Our Customer Base**



Growing tier-1 and tier-2 customer base; trusted and used by these companies





## Remote Operating Centre

Worldwide Availability 24/7



## SurveyBot

Automating Frequent Survey Tasks

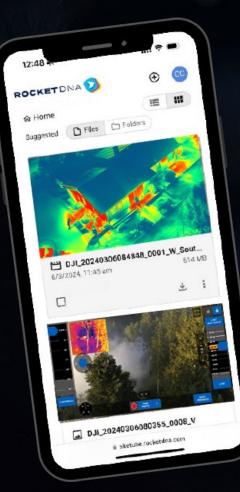
- Automated Stockpile Volumes Reporting Open Pit &
- Earthworks Volumetrics Conformance-to-Design
- Reporting Cultural Heritage Monitoring
- Daily 360-deg Panoramas & Video On-demand
- Live Streaming





## PatrolBot

Automating Front-line Surveillance & Perimeter Monitoring



Identify and qualify all/any threat

Share live feed and location with ground team

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Coordinate with on-site ground team to identified suspect location



# Strategy, Market & Growth Pathway





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## **Market Opportunity**

By 2043, total drone flights in Australia are expected to reach 60 million per year<sup>1</sup>

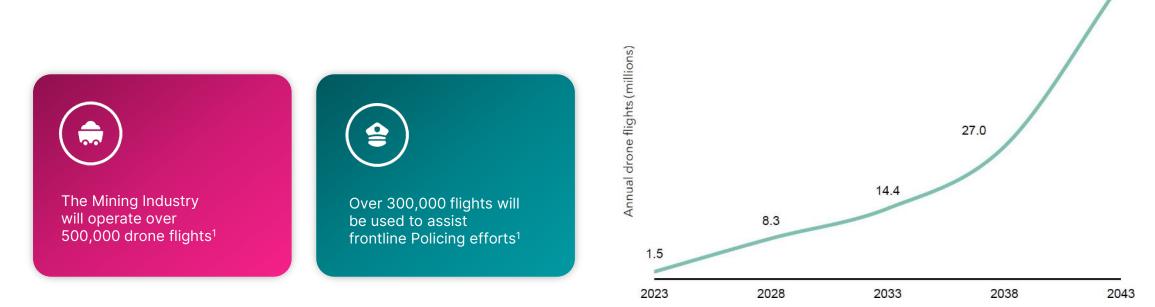


Chart: Total Number of annual drone flights (millions): 2023 - 20431

## **Growth Pathway**

### Our focus



### Business Model

#### Multi-Year Contracts

Conversion of current customers into long-term agreements

Al & GIS Data Products Sales
Immediate productivity and cost
benefit for mining customers





### OP & Financial Efficiency

- Initiatives that bring us closer to break-even
- Continue to contain & reduce corporate overheads, fees & consulting
- Improve operational process flows (data capture and processing)
- Utilise debt-sourced funding for operational 'growth' purposes, such as scaling new contracts



### **Customer Growth**

- 🧭 🛛 Tier 1 Mining Strategy
- C Tier 2 & 3 Mining Strategy
- New Sectors: Public Safety & Critical Asset Surveillance



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### Acquisitions

Pursue complementary opportunities that add value to our business and help us build further economies of scale

