

# Spectur Limited (ASX:SP3) Quarterly Activities Report

30 July 2025

## **Highlights**

- Spectur Group achieved positive Operating cash flow of \$312K for the Quarter, and \$263K for FY25.
- For the Quarter:
  - Receipts from Customers were \$2.98m, compared with \$2.34m in Q4 FY2024;
  - Payments for Staff Costs, Administration & Corporate Costs were \$1.05m, compared with \$1.56m for Q4 FY2024;

Continued growth in revenue and cash collections, combined with significant cost reductions, demonstrate that the restructuring activities undertaken across late 2024 / early 2025 have been successful in ensuring that the business becomes operational cashflow positive

• Cash on hand at 30 June 2025 was \$1.08m - after having paid \$304K in the Quarter for Research & Development costs relating to the server software upgrade and cloud consolidation program.

Wireless sensing, thinking and acting solutions and platforms company Spectur Limited (ASX: SP3) ("Spectur" or the "Company") is pleased to report on its activities for the quarter ended 30 June 2025 (Q4 FY25 or the Quarter).

#### **Q4 FY25 Revenue Performance**

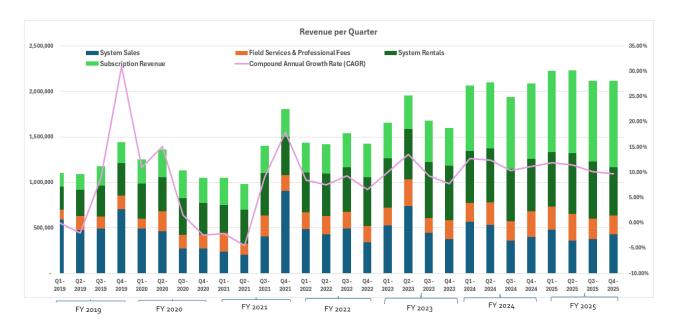
Spectur revenue performance is presented below, comparing the Quarter (Q4 FY25) with (Q3 FY25).

Revenue	Q4 FY25	Q3 FY25	FY25	FY24
Total Revenue	\$2.117m	\$2.117m	\$8.707m	\$8.185m
Recurring Revenue	\$1.481m	\$1.514m	\$6.080m	\$5.452m

Recurring revenue continues to grow, making up 70% of overall revenue for Q4FY25 and 70% of overall revenue for the full year FY25.

Year-on-year growth is positive for both total revenue (10%) and recurring revenue (20%), indicating strong performance in FY25 compared to the previous year.





#### **Cashflow and Cash Balance**

# **Cashflow from Operating Activities**

In Q4 FY25, Spectur generated a positive cash flow from operating activities of \$312k, bringing the total generated for FY25 to \$263k.

Much of the Quarter's improvement in operating cashflow was derived from cost reductions following restructuring activities carried out across late 2024 & early 2025. **Staff costs** decreased from \$970k Q3 FY25 to \$715K in Q4 FY25.

Conversely, Research and Development (R&D) costs totalled \$304k in Q4 FY25 compared to \$9k in Q3 FY25. The significant increase in R&D expenditure in the Quarter arose from project upgrades completed on the Company's cloud infrastructure and software systems.

## **Cashflow from Investing Activities**

Investments in rental stock for Q4FY25 were \$47k. During the Quarter, Spectur successfully launched the new SS7 product into its rental fleet. This initiative represents a strategic shift to offer a lower-cost, fit-for-purpose solution for construction and short-term rental applications. The market response has been strong, with **26 new SS7 units contracted and deployed**, demonstrating demand for more affordable security options.



#### **Cashflow from Financing Activities**

Financing cash outflows for Q4 FY25 totalled \$60k, which comprised repayment of loans and borrowings, compared to a cash outflow of \$98k in Q3 FY25. Conclusion of a short-term financing facility reduced financing outflows for the Quarter.

Overall, the Group generated cash proceeds of \$205k for the Quarter, bolstering the cash balance to \$1.08 million at 30 June 2025.

#### **Executive commentary: Spectur CEO, Anthony Schmidt, said:**

"The Company is pleased to report continued progress in its operational and financial transformation, closing the financial year with a positive net operating cash result of \$312K for the quarter, reflecting the Company's disciplined approach to cost management and investment.

During the Quarter, the Company made further strides in resetting its cost base, achieving efficiencies across staffing, operations, and marketing functions. These efforts continue to deliver material improvements in productivity and financial performance. Importantly, the business has been able to invest in core transformation activities while remaining cash generative from operations.

One of our key initiatives in the Quarter was the commencement of our cloud infrastructure overhaul, aimed at consolidating our platforms, modernising systems, and improving security and scalability. Despite this reinvestment, Spectur generated positive operating cash, demonstrating the underlying strength of the business model and cost discipline.

We also advanced R&D to enable Starlink connectivity on our STA-Power platform, opening significant new territory for Spectur solutions. By removing reliance on traditional 4/5G networks, we can now deploy systems in previously unreachable remote and infrastructure-poor environments. Several Starlink-enabled units are already operational in the field, proving the concept and unlocking a vastly larger addressable geographic market. This innovation is a powerful enabler for Spectur's expansion into critical sectors such as infrastructure, public safety, and environmental monitoring.

In parallel, we successfully launched a new corporate website and supporting marketing assets, positioning the Company for the next phase of its go-to-market strategy. These efforts are designed to elevate brand presence and support customer acquisition and retention. All marketing and digital infrastructure upgrades were funded from surplus operating cash, underlining our ability to self-fund strategic growth initiatives without the need for external capital.

Cash at bank increased to \$1.08 million at Quarter end, providing a stable platform to support upcoming growth and operational improvements. No new equity capital was raised during the period.

The Company remains focused on driving towards sustainable profitability by enhancing its technology platform, expanding recurring revenues, and optimising operational execution. We look forward to updating shareholders on further progress in the new financial year.



Disclosure under Listing Rule 4.7C.3 – Payments to Related Parties and their Associates During the Quarter

\$

Non-Executive Director Fees and expenses Paid 45,148
Superannuation Paid to Directors 9,721
Total Payments to Related Parties 54,869

Ends.

This ASX release is authorised by the Board of Directors of Spectur Limited

For further information, please contact:

**Spectur Limited** 

Anthony Schmidt –CEO

e: investors@spectur.com.au



To stay up to date on company news and announcements, register your details on the <u>Spectur investor</u> portal.

### **About Spectur Limited**

Spectur Limited (ASX:SP3) is an Australian-based developer and manufacturer of security, surveillance, warning, environmental monitoring and AI solutions and platforms, powered by solar, IoT [Internet of Things], camera and cloud-based technology. The Company owns the rights to its innovative hardware and disruptive cloud-based systems which are deployed to provide solutions to industries including government and utilities, and the building, construction and civil sector. The Company fully owns the Three Crowns Technologies Limited and Spectur New Zealand Limited entities.

Spectur's core products are solar-powered warning, deterrence, surveillance, environmental monitoring and AI systems and associated cloud-based platforms. These systems incorporate cameras, lighting, audible warnings and a hardware IoT platform, remotely accessed and connected via 3G/4G or satellite technology to a cloud-based platform. The cloud platforms include data ingestors and repositories, workflow managers, reporting tools and AI solutions.

Spectur has nearly 30 employees across Australia and New Zealand, with offices in Brisbane, Sydney, Melbourne, Adelaide, Perth and Auckland. The company services more than 600 active customers with close to 3,000 camera systems currently deployed.

The Company design, codes, manufactures, sells, installs and maintains our hardware and software technology – providing a single point of contact able to configure to suit customer needs.

To learn more, please visit: www.spectur.com.au

#### **Forward Looking Statements**

This announcement contains forward-looking statements which are subject to elements of uncertainty, risk and other factors which could cause the actual results or outcomes to differ materially from those stated. These statements are based on an evaluation of current economic, contractual and operating conditions, as well as assumptions regarding future events. These events are, as at the date of this announcement, expected to take place, but there cannot be any guarantee that such events will occur as anticipated, when anticipated or at all given that many of the events are outside Spectur's control.

Accordingly, neither Spectur nor any of its directors, officers, employees, contractors or agents, gives any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will occur as and when anticipated.