

AEERIS LTD

30 July 2025

Quarterly Activities Report for the period ended 30 June 2025

Highlights

- Total Receipts - \$1,185,569
- Receipts from Customers - \$1,174,223
- Revenue (unadjusted): \$1,028,324
- ARR - \$3,523,875, up 13.3% year on year
- New proprietary AWARE system now fully deployed
- Cash and Cash Equivalents - \$1,279,661
- Forecasting and Hail Services brought in-house, increasing Company IP and margins

Aeeris Ltd (**Aeeris** or the **Company**) ended FY25 with strong strategic momentum. It successfully transitioned its forecasting and hail services in house, and saw annual recurring revenue (**ARR**) continue to climb. While expenditure has increased, it is focussed on resourcing the Company for future growth to ensure it is well positioned to scale efficiently to capture growing demand for climate risk solutions across key industries such as insurance, infrastructure, and government sectors.

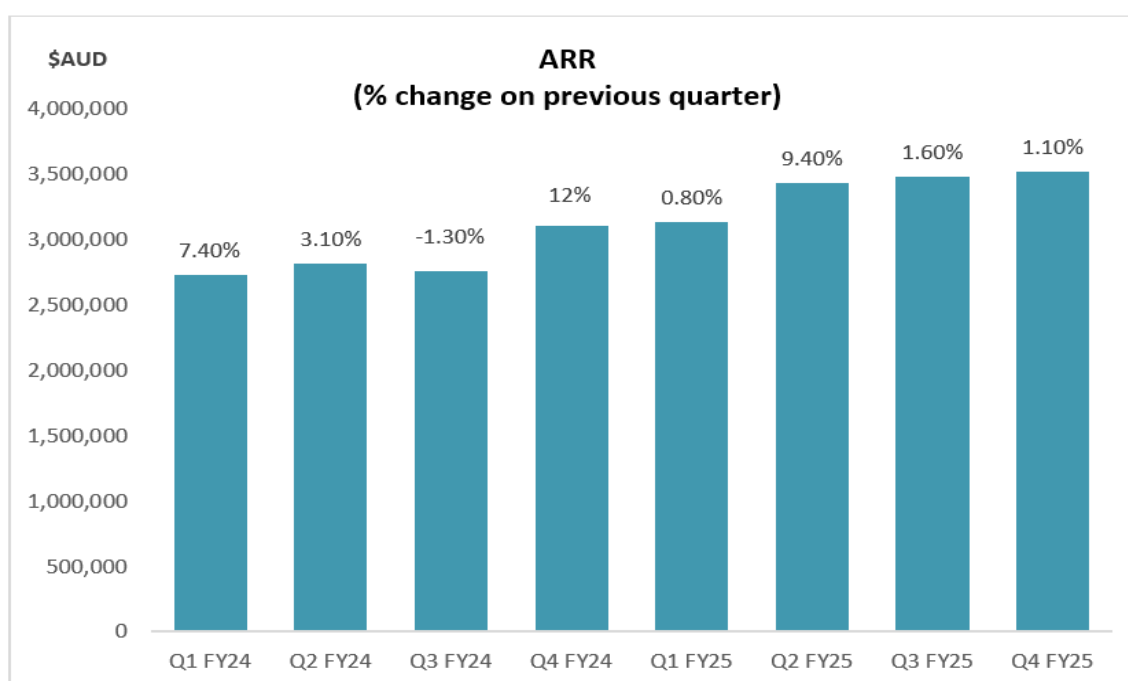
With the Company's new AWARE (Australian Weather and Risk Environment) system now operational, Aeeris is in a position to scale to effectively service the market's requirements at a much quicker pace. The Company is now set up for innovation and utilisation of new technologies such as AI to offer additional services to the market, continuing the transition away from older legacy services.

Financial Overview

Aeeris concluded Q4 FY25 with revenue of \$1.03 million, contributing to a strong full-year unaudited revenue estimate of \$4.3 million. ARR grew to \$3.52 million, a significant uplift from prior periods, driven by deepened relationships with key clients, primarily in the insurance and enterprise sectors.

The development and deployment of AWARE required upfront investment, particularly in AWS cloud architecture and compliance layers. However, these investments are foundational and deliver the scalability, control, and innovation required to meet the expected growth in market demand across FY26. Hail reporting has seen dramatic efficiency gains, providing a competitive advantage for insurers responding to national catastrophe events.

The Company's current cash position of \$1.28 million reflects strong forward planning and disciplined management.



	30/06/2024 Q4 FY24	31/03/2025 Q3 FY25	30/06/2025 Q4 FY25	% Change PCP	% Change QoQ
ARR & ARPC					
Annual Recurring Revenue	\$3,110,000	\$3,484,559	\$3,523,875	13.3%	1.1%
Annual Revenue per Customer	\$19,560	\$18,835	\$18,844	-3.7%	0.0%
Cash Summary					
	30/06/2024 Q4 FY24	31/03/2025 Q3 FY25	30/06/2025 Q4 FY25	% Change PCP	% Change QoQ
Receipts from Customers	\$677,508	\$1,157,255	\$1,174,223	73.3%	1.5%
Payments to Suppliers	\$922,551	\$1,255,150	\$1,213,517	31.5%	-3.3%
Interest Income	\$20,211	\$13,049	\$11,347	-43.9%	-13.0%
Cash at Hand	\$1,904,545	\$1,371,519	\$1,279,661	-32.8%	-6.7%
Cash & Accounts Receivable	\$2,375,386	\$1,861,305	\$1,723,295	-27.5%	-7.4%

Operational Review

The June quarter marked a major milestone for the Company, with the launch of its proprietary system, AWARE. This development completes the strategic shift away from third-party dependencies and reinforces Aeeris' position as a fully autonomous provider of complete weather and hazard intelligence. With improved speed, accuracy, and control over forecasting data, the Company is now better equipped to deliver real-time weather intelligence and responsive client support across high-demand sectors such as insurance, infrastructure, and government.

Client success continues to underpin the Company's brand. A news piece during the quarter showcased the impact of Climatics in supporting climate reporting for asset managers and brokers, as demonstrated through the Company's collaboration with valued customer TSA Riley. [Read more here.](#)

Aeeris also advanced strategic relationships in Q4, including expanded API integrations through EmbargoPlus, which continues to gain traction across the insurance sector for its precision risk tools. These outcomes reflect the Company's commitment to innovation, operational excellence, and customer-led product evolution.

As Aeeris continues to modernise its infrastructure to deliver at scale, the Company is strongly positioned to pursue its FY26 strategy focused on automation, resilience, and deeper market penetration.

Business Activities and Expenditures

Payments made to related parties during the quarter were for directors' fees and consultancy expenses, consistent with prior quarters.

This announcement has been approved and authorised for release by the Board of Aeeris Ltd.

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About Aeeris

Aeeris Ltd (ASX: AER) is a leading Environmental Services company specialising in the delivery of weather and climate intelligence through its subsidiaries, Early Warning Network (EWN) and Climatics. The Company's mission is to excel in early environmental warnings and pioneering hazard reduction technologies, empowering asset owners and managers across diverse industries to proactively mitigate risk and safeguard life. Aeeris unites the strengths of EWN and Climatics to deliver cutting-edge services at the forefront of innovation and renowned for their unwavering accuracy.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

AEERIS LTD

ABN

18 166 705 595

Quarter ended ("current quarter")

30 June 2025

Consolidated statement of cash flows		Current quarter \$	Year to date (12 months) \$
1. Cash flows from operating activities			
1.1 Receipts from customers		1,174,224	4,199,370
1.2 Payments for			
(a) research and development		-	-
(b) product manufacturing and operating costs		(393,614)	(1,682,772)
(c) advertising and marketing		(15,285)	(96,154)
(d) leased assets		-	-
(e) staff costs		(646,156)	(2,746,538)
(f) administration and corporate costs		(153,798)	(546,433)
1.3 Dividends received (see note 3)		-	-
1.4 Interest received		11,347	56,529
1.5 Interest and other costs of finance paid		(2,665)	(9,188)
1.6 Income taxes paid		(63,911)	(199,271)
1.7 Government grants and tax incentives		-	458,701
1.8 Other (provide details if material)		(2,000)	(48,180)
1.9 Net cash from / (used in) operating activities		(91,858)	(613,936)
2. Cash flows from investing activities			
2.1 Payments to acquire or for:			
(a) entities		-	-
(b) businesses		-	-
(c) property, plant and equipment		-	(10,948)
(d) investments		-	-
(e) intellectual property		-	-
(f) other non-current assets		-	-

Consolidated statement of cash flows		Current quarter \$	Year to date (12 months) \$
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	(10,948)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	-

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,371,519	1,904,545
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(98,858)	(613,936)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	(10,948)

Consolidated statement of cash flows		Current quarter \$	Year to date (12 months) \$
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	-
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	1,279,661	1,279,661

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$	Previous quarter \$
5.1	Bank balances	1,279,661	1,371,519
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,279,661	1,371,519

6.	Payments to related parties of the entity and their associates	Current quarter \$
6.1	Aggregate amount of payments to related parties and their associates included in item 1	102,838
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

7.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$	Amount drawn at quarter end \$
7.1	Loan facilities		
7.2	Credit standby arrangements		
7.3	Other (please specify)		
7.4	Total financing facilities		
7.5	Unused financing facilities available at quarter end		
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		

8.	Estimated cash available for future operating activities	\$
8.1	Net cash from / (used in) operating activities (item 1.9)	(91,858)
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,279,661
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	1,279,661
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	13.93
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: N/A	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: N/A	
8.6.3	Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	Answer: N/A	
<i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 30 July 2025

Authorised by: The Board
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.