

# June 2025 Quarterly Activities Report

WA Kaolin Ltd ("**WA Kaolin**" or the "**Company**") (**ASX: WAK**) is pleased to provide an update on its activities for the June 2025 quarter.

### Highlights

#### **Overall**

- With major increases in confirmed offtakes, the Company is very pleased that operations were upgraded with the two new classifiers in anticipation of strong sales growth.
- Production rates of up to 20 tonnes per hour (tph) are being achieved per classifier (including 5tph of a new technical grade kaolin called Kaosil).
- With the ability now to produce at higher rates with improved yield, and finer & engineered ceramics products, the company is in a good position to deliver into growing orders.

#### **Sales and Marketing**

- Sales for the June quarter were 9,876 tonnes for revenue of \$2.14m (an average of A\$223 per tonne).
- Forward orders for FY26 Q1 stand at 14,219 tonnes with a value of circa \$3.1m<sup>1</sup>
- Sales growth has been achieved in Australia and our export markets across a range of end use applications. This diversity builds upon the strong demand in the Fibreglass market that the Company is delivering into.
- The Company is in the final stages of the development cycle for WAK's new paper market kaolin products and anticipate that trials with customers will commence in the next quarter.

#### Finance

• The Company's cash position stood at \$3.58m as of 30 June 2025.

<sup>1</sup> Estimate based on a selling price of \$223 per t

#### WA KAOLIN LIMITED

30 Sparks Road, East Wickepin, Vestern Australia 6370 +61 8 9439 6300 asorensen@wakaolin.com.au www.wakaolin.com.au ABN: 56 083 187 017



## Operations

- The Company has trained additional plant operators to allow for 24-hrs/6-days production operating one classifier and will respond with additional shifts as required.
- The two new classifiers have both now individually achieved production rates of up to 20 tonnes per hour, including 5 tph of Kaosil. Optimising the plant systems both before and after the classifiers has commenced with low-cost improvements engineered and ordered, and expected to be completed by September.
- Therefore, when both classifiers are deployed and the systems feeding them are fine-tuned and/or modified to match the capacity of the classifiers, the first train of the plant will significantly exceed the 25tph nameplate capacity (25tph implies 200,000 tonnes per year at full 24/7 operation).
- The next mining campaign is well underway to bring sufficient ore to the plant ahead of winter rains.



Figure 1 - Mining Operations at Wickepin

- WAK has built its in house mining capability which aids quality control and reduced the extraction costs circa 10%.
- The Company remains committed to and focussed on continuous improvement of safety awareness and working conditions, and is pleased to report another accident free quarter.



### Research & Development (R&D)

- Follow up activities continue in the rollout of the new engineered clay grades for the ceramics market. The provisional specifications for EC-SAN (sanitary ware) and EC-PLA (tableware and plasticity) are gaining recognition and acceptance, and sales are growing.
- R&D continues to support the development of finer grades for the paper and paint markets.
- Additional efforts will take place in August to confirm the suitability of Company's kaolin for geopolymer concrete applications ('green cement').

### Sales

WA Kaolin's sales for the June quarter were 9,876 tonnes for revenue of A\$2.14m at an average of A\$223 per tonne. The forward order book for FY2026 Q1 currently stands at 14,219 tonnes.

During the quarter we developed a new kaolin grade for a ceramics customer in China. The new grade has low iron and titanium impurity levels and represents the highest quality product in our K99 range. Post quarter we received our first trial order for this new premium grade.

We visited two major paper market customers in China during the quarter, and we received strong interest from both customers who have ordered sample quantities of our K99 grades for further analysis and development.

The Company is in the final stages of the development cycle for WAK's new paper market kaolin products. With samples of the new paper products being introduced to customers in July/August, WAK anticipates that in the coming quarter it can secure its first customer orders into this important segment of the kaolin market.

In Australia, we have recommenced supplying kaolin to a plasterboard customer based in Western Australia. The customer was previously using a fly ash product, and we have successfully substituted that product with our kaolin and we expect regular monthly orders starting in the next quarter and onwards.

#### Table 1. Kaolin Sales Revenue

	Q1 FY 2025	Q2 FY 2025	Q3 FY 2025	Q4 FY2025	Orders Q1 2026
Kaolin sales (dmt)	3,244	3,705	5,525	9,876	14,219
Revenue from sales (A\$)	\$672,000	\$836,904	\$1,236,943	\$2,142,375	\$3,100,000*

\*Note: estimate based on selling price \$223 per tonne





Figure 2 – Quarterly sales volume

# Financial Details

As of 30 June 2025, WA Kaolin's cash position stood at \$3.58 million.

In accordance with Listing Rule 5.3.1, the Company confirms that further exploration activities were undertaken during the quarter ended 30 June 2025.

In accordance with Listing Rule 5.3.2, the Company advises that it spent approximately \$1.91m during the quarter on production costs, largely related to cost of gas and diesel (\$0.91m), and freight costs (\$0.75m). No funds were spent during the quarter on development costs, as this cost was expended in previous quarters.

In accordance with Listing Rule 5.3.5, \$725,145 was paid to related parties or their associates during the quarter. The payments comprise the following:

- Directors' fees and superannuation: \$36,446
- Salary, superannuation, vehicle allowance and expenses reimbursements to the daughter of managing director (per contract of employment (at arm's length) as the Company's Territory Sales Executive): \$17,268
- Fees paid to the managing director in lieu of salary: \$81,550 (per executed consultancy deed)
- Repayment of outstanding fees from Listing to an entity associated with the executive director: \$563,695
- Business expense reimbursements paid to an entity associated with the executive director (at cost): \$209
- Royalties paid to an entity associated with the executive director: \$25,977



# **Mining Tenements**

In accordance with Listing Rule 5.3.3, the Company advises that it held the following tenements at the end of the quarter are listed in table 2.

#### Table 2. Tenements

Tenement	Prospect	Ownership (%)	Change
M70/1143	South West Kaolin	100%	Nil
R70/40	Balgulpinn	100%	Nil
R70/42	Levi	100%	Nil
R70/43	Walters Hill	100%	Nil
Tenement	Prospect	Ownership (%)	Change
R70/44	Doraking	100%	Nil
L70/156	Wickepin	100%	Nil
G70/251	Wickepin	100%	Nil

M – Mining Lease (granted)

R – Retention Licence (granted)

K Retention Electrice (grant

L – Miscellaneous Licence (granted)

G – General Purpose Lease (granted)

This announcement was authorised for market release by the Board of WA Kaolin Limited.

For further information, please contact:

Alf Baker Managing Director <u>abaker@wakaolin.com.au</u> Andrew Sorensen Director, Sales & Marketing asorensen@wakaolin.com.au



### **Forward Looking Statements**

This ASX announcement may include forward-looking statements. These forward-looking statements are not historical facts but rather are based on WAK's current expectations, estimates and assumptions about the industry in which WAK operates, and beliefs and assumptions regarding WAK's future performance. Any forward-looking statements, which are inconsistent with previous forward-looking statements made by the Company supersede those previous statements or prevail to the extent of any inconsistency. Words such as "anticipates", "expects", "intends", "plans", "believes", "seeks", "estimates", "potential" and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are only predictions and are not guaranteed, and they are subject to known and unknown risks, uncertainties and assumptions, some of which are outside the control of WAK. Past performance is not necessarily a guide to future performance and no representation or warranty is made as to the likelihood of achievement or reasonableness of any forward-looking statements or other forecast. Actual values, results or events may be materially different to those expressed or implied in this announcement. Given these uncertainties, recipients are cautioned not to place reliance on forward looking statements. Any forward-looking statements in this announcement speak only at the date of issue of this announcement. Subject to any continuing obligations under applicable law, WAK does not undertake any obligation to update or revise any information or any of the forward-looking statements in this announcement or any changes in events, conditions or circumstances on which any such forward looking statement is based.

# Appendix 5B

# Mining exploration entity or oil and gas exploration entity quarterly cash flow report

Name of entity

WA KAOLIN LIMITED			
ABN Quarter ended ("current quarter")			
56 083 187 017	30 Jun 2025		

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	1,997	4,672
1.2	Payments for		
	(a) exploration & evaluation	-	-
	(b) development	-	-
	(c) production	(1,912)	(4,146)
	(d) staff costs	(1,797)	(4,575)
	(e) administration and corporate costs	(501)	(1,767)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	6
1.5	Interest and other costs of finance paid	(138)	(177)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	145	812
1.8	Other (provide details if material)	-	18
1.9	Net cash from / (used in) operating activities	(2,206)	(5,157)

2.	Cash flows from investing activities		
2.1	Payments to acquire or for:		
	(a) entities	-	-
	(b) tenements	-	-
	(c) property, plant and equipment	(215)	(2,024)
	(d) exploration & evaluation	-	-
	(e) investments	-	-
	(f) other non-current assets	-	-

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from the disposal of:		
	(a) entities	-	-
	(b) tenements	-	-
	(c) property, plant and equipment	-	32
	(d) investments	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(215)	(1,992)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	10,921
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(26) -	(424) -
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(129)	(576)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	(155)	9,921

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	6,151	720
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(2,206)	(5,157)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(215)	(1,992)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(155)	9,921

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	6	89
4.6	Cash and cash equivalents at end of period	3,581	3,581

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	3,581	6,151
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,581	6,151

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	725
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
	f any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include ation for, such payments.	a description of, and an

7.	<b>Financing facilities</b> Note: the term "facility' includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	4,500	4,150
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	-	-
7.4	Total financing facilities	4,500	4,150
7.5	Unused financing facilities available at qu	uarter end	350
7.6	Include in the box below a description of eac rate, maturity date and whether it is secured facilities have been entered into or are propo include a note providing details of those facil	or unsecured. If any add osed to be entered into af	itional financing
<ol> <li>Toyota Fleet Management – 6 x Hire Purchase agreements at varying f rates for mobile equipment and motor vehicle (secured)</li> </ol>			
	<ol> <li>\$3m Convertible Loan Agreement with Boneyard Investments Pty Ltd, 3-year term from June 2023, 8% interest rate however interest accrued (not paid) until 31 December 2024 (unsecured).</li> </ol>		

8.	Estim	ated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)		(2,206)
8.2	(Payments for exploration & evaluation classified as investing activities) (item 2.1(d))		-
8.3	Total relevant outgoings (item 8.1 + item 8.2)		(2,206)
8.4	Cash and cash equivalents at quarter end (item 4.6)		3,581
8.5	Unused finance facilities available at quarter end (item 7.5)		350
8.6	Total available funding (item 8.4 + item 8.5) 3,93		3,931
8.7	Estimated quarters of funding available (item 8.6 divided by item 8.3)		1.78
	Note: if the entity has reported positive relevant outgoings (ie a net cash inflow) in item 8.3, answer item 8.7 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.7.		
8.8	If item 8.7 is less than 2 quarters, please provide answers to the following questions:		
	8.8.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?		
	Answer: N/A		
	8.8.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?		
	Answer: N/A		
	8.8.3 Does the entity expect to be able to continue its operations and objectives and, if so, on what basis?		nd to meet its business
	Answer: N/A		
	Note: where item 8.7 is less than 2 quarters, all of questions 8.8.1, 8.8.2 and 8.8.3 above must be answered.		

#### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 30 Jul 2025

Authorised by: By the Board

(Name of body or officer authorising release - see note 4)

#### Notes

- This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 6: Exploration for and Evaluation of Mineral Resources and AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standards apply to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.