Transforming legacy assets into a high-value clean energy business

Corporate Presentation | July 2025



ASX:PGY



### **Compliance Statements**



#### Disclaimer

This investor presentation has been prepared by Pilot Energy Limited ABN 86 115 229 984 (Pilot or the Company).

Any material used in this presentation is only an overview and summary of certain data selected by the management of Pilot. The presentation does not purport to contain all the information that a prospective investor may require in evaluating a possible investment in Pilot nor does it contain all the information which would be required in a disclosure document prepared in accordance with the requirements of the Corporations Act and should not be used in isolation as a basis to invest in Pilot. Recipients of this presentation must make their own independent investigations, consideration and evaluation of Pilot. Pilot recommends that potential investors consult their professional advisor/s as an investment in Pilot Forward-Looking speculative in nature.

This presentation contains "forward looking statements" concerning the financial condition, results of operations and business of Pilot. All statements other than statements of fact or aspirational statements, are or may be deemed to be "forward looking statements". Often, but not always, forward looking statements can generally be identified by the use of forward looking words such as "may", "will", "expect", "intend", "plan", "estimate", "anticipate", "continue", "outlook", and "guidance", or other similar words & may include, without limitation, statements regarding plans, strategies and objectives of management, future or anticipated production or construction commencement dates and expected costs, resources or reserves, exploration results or production outputs.

#### **Assumptions and Forward-Looking Statements**

Forward looking statements are statements of future expectations that are based on management's current expectations and assumptions, known and unknown risks and uncertainties that could cause the actual results, performance or events to differ materially from those expressed or implied in these statements. These risks include, but are not limited to price fluctuations, actual demand, currency fluctuations, drilling and production results, commercialisation reserve estimates, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries and regions, political risks, project delay or advancement, approvals and cost estimates.

Statements in this presentation are made only as of the date of this presentation unless otherwise stated & the information in this presentation remains subject to change without notice. Reliance should not be placed on information or opinions contained in this presentation. To the maximum extent permitted by law, Pilot disclaims any responsibility to inform any recipient of this presentation on any matter that subsequently comes to its notice which may affect any of the information contained in this document and presentation and undertakes no obligation to provide any additional or updated information whether as a result of new information, future events or results or otherwise.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions or conclusions contained in or derived from this presentation or any omission from this presentation or of any other written or oral information or opinions provided now or in the future to any person. To the maximum extent permitted by law, neither Pilot nor, any affiliates, related bodies corporate and their respective officers, directors, employees, advisors and agents (Relevant Parties), nor any other person, accepts any liability as to or in relation to the accuracy or completeness of the information, statements, opinions or matters (express or implied) arising out of, contained in or derived from this presentation or any omission from this presentation or of any other written or oral information or opinions provided now or in the future to any person.

#### **Competent Persons Statement**

This announcement contains information on conventional petroleum and CO2 Storage resources which is based on and fairly represents information and supporting documentation reviewed by Dr Xingjin Wang, a Petroleum Engineer with over 30 years' experience and a Master in Petroleum Engineering from the University of New South Wales and a PhD in applied Geology from the University of New South Wales. Dr Wang is an active member of the SPE and PESA and is qualified in accordance with ASX listing rule 5.1. He is a former Director of Pilot Energy Ltd and has consented to the inclusion of this information in the form and context to which it appears.

#### **Authorisation**

This presentation has been authorized by the Board of Directors of the Company.

# X:PGY

### Investment Highlights



### **A Unique Value Creation Opportunity**

World-Class project, clear strategy and derisked development pathway First mover advantage in WA Carbon Storage (CCS) with global and domestic tailwinds

**Experienced Management** to deliver objectives

**Existing infrastructure**underpins strategy, execution
and company valuation

**Advanced permitting** <sup>1</sup> and commencing FEED

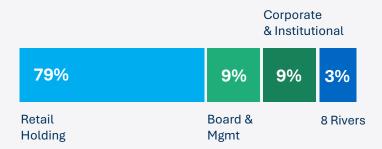
Engaged with potential strategic partners to support development



### Corporate Snapshot



#### **PGY Shareholder Analysis**





**Greg Columbus** Non-Executive Chairman

30+ years experience delivering large and complex energy projects through a series of technical, commercial and non executive roles. Experienced company chairman involved in numerous M&A transactions.



**Brad Lingo Managing Director** 

35+ years international senior executive experience. Upstream/midstream energy, energy infrastructure, finance. Proven track record of creating shareholder value.



**Alex Sundich** Non-Executive Director

Investment banker with 30+ years of experience in financial markets and a focus on the energy and resources sector. **Currently with Bridge Street** Capital Partners, the corporate advisory firm he founded in 2013.



Natalie Wallace Non-Executive Director

Experienced energy executive, with a career spanning 30 years in the energy sector in a variety of roles in upstream oil and gas, wholesale energy and mid-stream energy project development.







Nick Watson **GM Corporate Development** 

Over 20 years energy industry experience. Corporate/strategic development and operational experience across hydrogen, energy and oil & gas



Cate Friedlander General Counsel/Co-Sec

Experienced corporate / commercial lawyer in upstream & midstream energy - ASX and international. Chartered Governance Professional. Member of Governance Institute of Australia.



Jonas Jacobsen **Project Development Director** 

20 years global experience as technical leader specialising in emerging technologies within clean energy generation, transmission and infrastructure sectors.



Mike Lonergan Head of Sub-surface

Petroleum geophysicist with 35 years of domestic and international oil and gas experience across a wide range of E&P assets having held senior technical and project management roles during his career.

### Building a clean energy business



Pilot is building a clean energy business built around a strategic asset portfolio in Mid West WA focussed on three building blocks

### Carbon **Storage**

Providing low cost, clear carbon abatement solution for WA emitters

### Clean **Ammonia**

Ammonia production with full carbon capture as the Carbon-free LNG alternative

### Material **Natural Gas**

Multi-TCF gas potential in proven fairway that can be delivered as Responsibly-Sourced gas

# Strategic WA Asset Portfolio

Consolidated Perth Basin footprint covering diversified energy infrastructure-rich region

#### ► Energy Infrastructure

**Cliff Head** – Offshore/onshore pipelines, storage, terminal, power generation & transmission facilities

Arrowsmith - Onshore oil & gas terminal

**Three Springs -** Solar Project - DA-approved, 376MW with direct HV transmission grid access potential

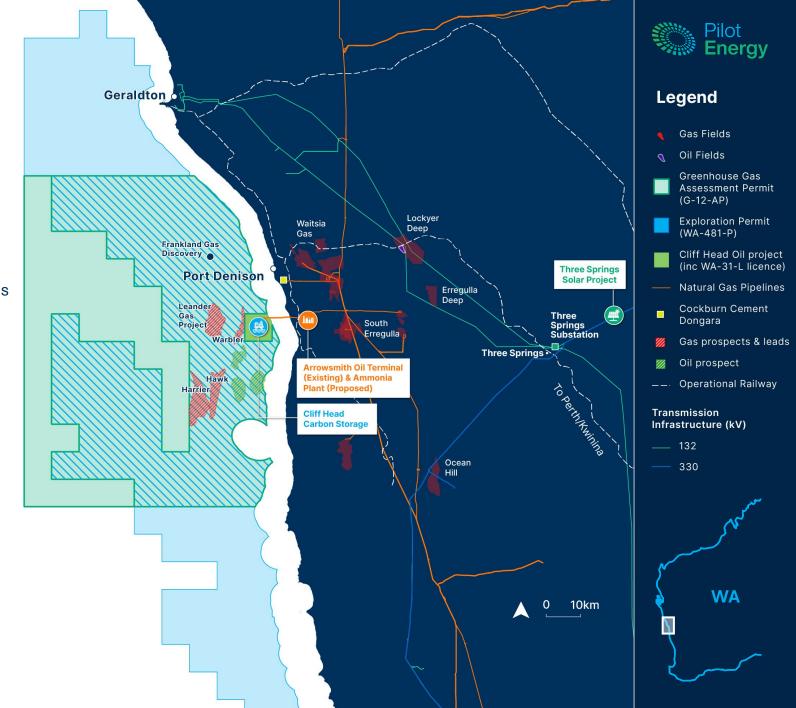
#### Carbon Storage

**Cliff Head –** Only approved Carbon Storage Formation with up to 150 million tonnes storage resource potential

**GA-12-AP –** Carbon Storage Assessment Permit with gigatonne storage potential

#### Gas Exploration

**WA-481P -** Only licence covering prospective offshore Perth Basin gas play fairway



### First-Mover Advantage in WA Carbon Storage



Pilot Energy is focused on providing full service clean energy; unlocking intrinsic value of existing infrastructure



Core Value Drivers

01

**Cliff Head Carbon Storage** 

Cornerstoned by existing infrastructure with ~US\$827M replacement value<sup>8</sup>

02

**Clean Ammonia Production** 

Integration of CCS, low-cost renewables and proven proprietary technology

**Value Optionality** 

03

**Gas Exploration** 

With multi-TCF gas potential

+ Additional Value Drivers

04

Three Springs Solar Project 376MW, DA Approved 05

Onshore Terminal Potential for nearterm revenue



### Carbon Capture & Storage



#### **Global and Domestic Level Tailwinds**

Global momentum in deployment of Carbon Capture and Storage (CCS) is accelerating behind carbon neutrality targets



## **7Gt CO**<sub>2</sub> per annum<sup>2</sup>

Projected global demand for Carbon Capture and Storage (CCS) by 2050.

**CAGR: ~23.7%** 

## A\$50 - A\$98 per tonne<sup>3</sup>

Carbon credit price forecast 2031; EU CBAM adds further pressure on mineral exporters  $(A$90/tonne eq.)^2$ 

## **Supportive Local Policy**

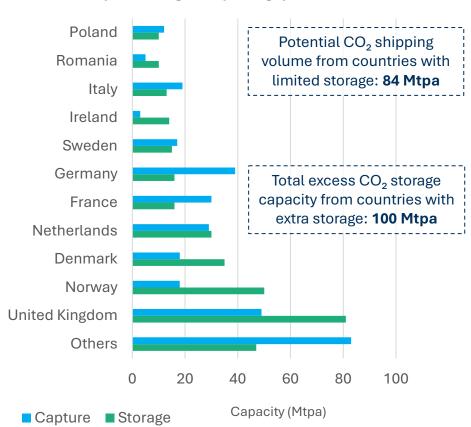
Australia's **Safeguard Mechanism** reforms are increasing demand for domestic carbon storage, highemitting facilities required to either cut emissions or acquire Australian Carbon Credit Units (ACCUs)

### Carbon Capture & Storage

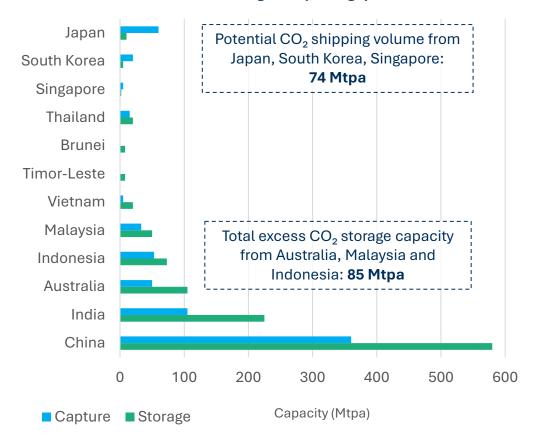


## Key Australian trading partners have significant emissions and limited storage capacity





Asia - Pacific's storage - capture gap for 2050



Source: Wood Mackenzie Lens Carbon



66

Western Australia is well placed to become a world leader in carbon capture, utilisation and storage (CCUS), leveraging our existing infrastructure, highly skilled workforce, and suitable geological formations."

Carbon capture utilisation and storage: Action Plan\*
WA Government



### Carbon Capture & Storage – Western Australia



## Carbon emissions of Western Australia Heavy Industry<sup>4</sup>

**Emissions** 

(Scope 1)

47 million tonnes CO<sub>2</sub>e

**57%** of WA's total net emissions

'Safeguard Mechanism' (2022-23)

76 WA facilities covered

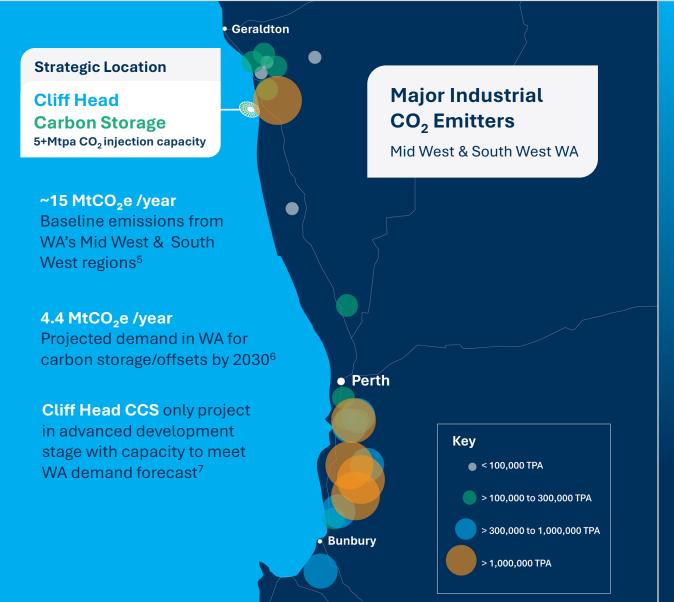
**35%** of all covered facilities in Australia

**Share of national emissions** (Scope 1)

**30%** of Australia's heavy industry emissions

11% of Australia's total net emissions





### Cliff Head Carbon Storage Project

### **World-Scale Project**

- Recognised as a leading Australian Carbon Storage Project<sup>7</sup>
- ► 72Mt of CO<sub>2</sub> storage in Stage 1; scalable for further expansion
- Annual injection capacity will place Cliff Head in global top 10<sup>7</sup>
- Scale and timing to deliver material reduction in WA emissions





In construction Since O4 2024

Demonstration **Facility** Since 2008

Operational **Projects** Since 2019

Advanced development In/Completed FEED

**Projects in early** development Feasibility/Assess

No CCS onshore **Oueensland** 

# Source: GCCSI Global Status of CCS 2024: https://www.globalccsinstitute.com/resources/global-status-report/

### Cliff Head Carbon Storage Project

### **Leading Australia's Offshore CCS**

- WA's only offshore carbon storage project with Stage 1 Commonwealth approval<sup>1</sup>
- Declaration of **Storage Formation** granted in 20241

### **Advanced Permitting**

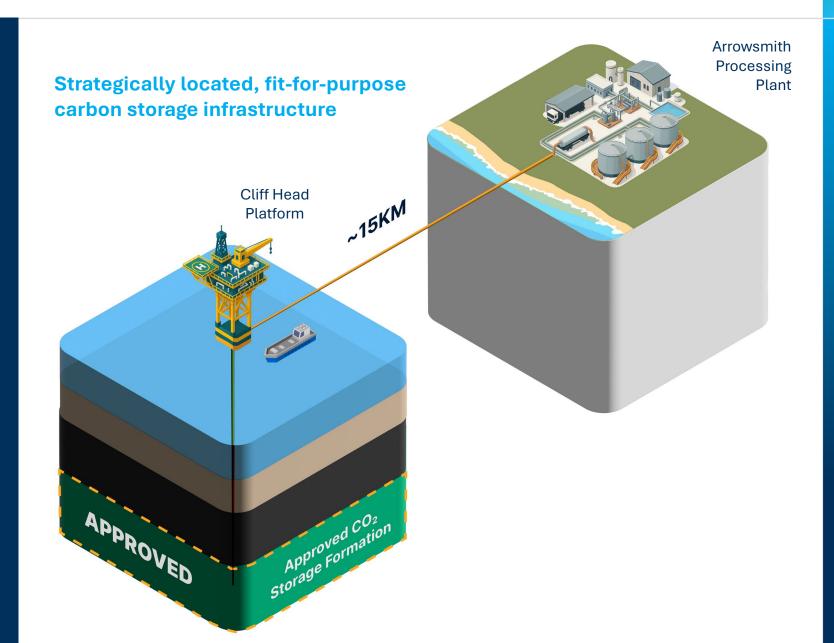
- ► Injection Licence Application underway - approval targeted for mid-2026
- Without existing infrastructure, greenfields carbon storage projects have significant barriers to entry



### Cliff Head Carbon Storage Project



- Repurposing over 90% of existing O&G infrastructure
- Replacement value of approx.
   US\$827 million<sup>8</sup>
- Use of existing infrastructure delivers material reduction in capex, execution risk and development timeline
- Proximity to emitters (alumina refining, gas processing, cement manufacturing)
- A storage solution for both domestic and imported CO<sub>2</sub>
- Multiple options for delivery of CO<sub>2</sub> for storage – pipeline, road, rail and marine transport

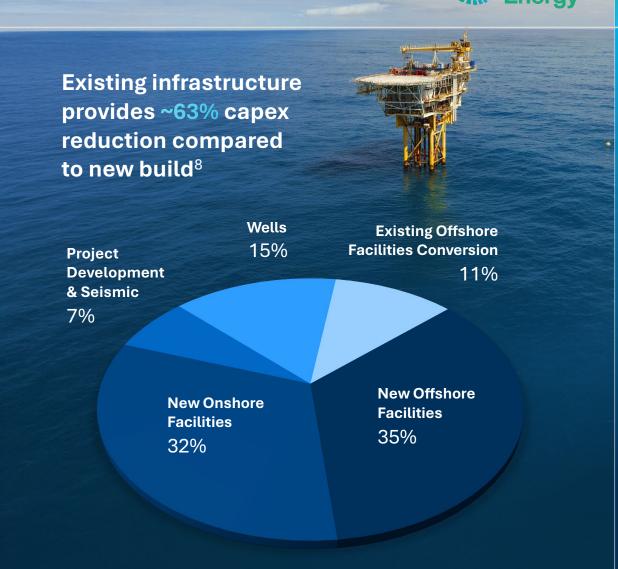


### Cliff Head Carbon Storage Project

## Commencing FEED in Q3 CY2025 to reach FID in CY2027

- ► First Stage total carbon storage capacity: 72Mt CO<sub>2</sub><sup>11</sup>
- ► First Stage Total Conversion Cost: US\$451 million<sup>7</sup>
- ► New CAPEX spend per tonne carbon injected: ~US\$6 per tonne<sup>7</sup>
- ► OPEX per tonne carbon injected: <A\$20 per tonne<sup>12</sup>
- Carbon Storage Project can proceed to FID on a standalone basis
- Second Stage expansion total carbon storage capacity: 150Mt CO<sub>2</sub><sup>11</sup>

Carbon Storage Project CAPEX <sup>7</sup>	USD Million
New Offshore Facilities	\$ 157.4
New Onshore Facilities	\$ 143.5
Wells-New Construction, Workover & Abandonment	\$ 67.9
Existing Offshore Facilities Conversion	\$ 49.7
Project Development & Seismic	\$ 33.1
Total Conversion Cost	\$ 451.5



**Conversion Cost Breakdown** 



### **Ammonia**

#### **Global and Domestic Level Tailwinds**

Global demand for low-carbon ammonia is accelerating as energy systems decarbonise; driven by the clean fuel transition, international shipping, and fertiliser sector transformation.



## **700Mt NH<sub>3</sub>** per annum<sup>13</sup>

IEA and Hydrogen Council projected global demand for Ammonia by 2050

Implied CAGR: ~7-14%

## US\$600 - \$1000 per tonne<sup>14</sup>

Ammonia real price range assumptions used for long term, base case and sensitivity analysis by major brokerage research houses with projected US\$150/tonne low carbon intensity premium

## **Supportive** Local Policy<sup>15</sup>

Australia's **Hydrogen Headstart**, the **Net** Zero Economy Authority, and APAC clean fuel trade partnerships are unlocking investment in clean ammonia.

WA's Renewable Hydrogen Strategy aims to position the state as a leading ammonia export hub.



# A practical, carbon-free energy carrier

► Efficient Bulk Energy Transport

Ammonia as a hydrogen carrier enables 1.8x more hydrogen per volume to be shipped than liquid  $H_2$ , making it ideal for long-distance transport.

Global Infrastructure Ready

Leveraging existing ammonia storage, shipping, and handling infrastructure.

Key to Decarbonisation

Enables bulk export of low-carbon hydrogen and supports hard-to-abate sectors like shipping, heavy transport, and power generation.



### Low-Cost, Low Carbon Blue Ammonia

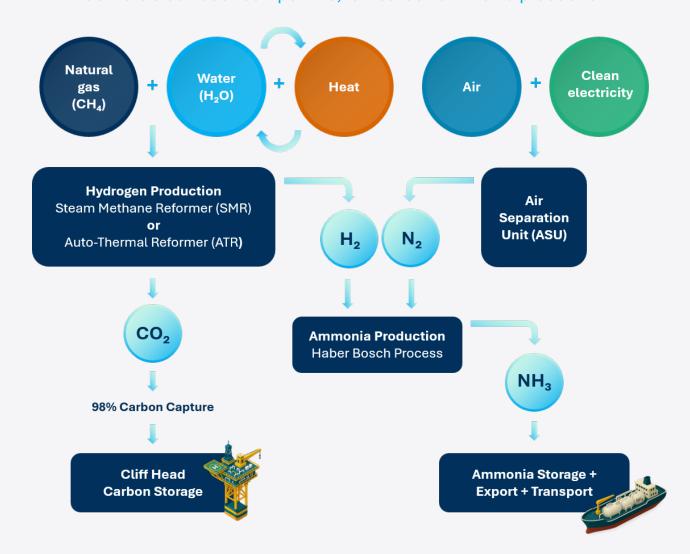


# Potential source of long-term, economical low carbon ammonia supply

#### A unique opportunity

- Proven technology
- Established supply chains
- Market leading carbon intensity
- Minimal water consumption
- Low carbon intensity, Blue Hydrogen only possible with CCS
- Integration of low-cost renewables enables further carbon intensity reduction
- Compelling Low Carbon Hydrogen-to-Clean Ammonia solution with clear cost advantage

Proven ammonia production technology combined with CCS delivers clean cost-competitive, low carbon ammonia production



### Strategic Partnerships



TBC

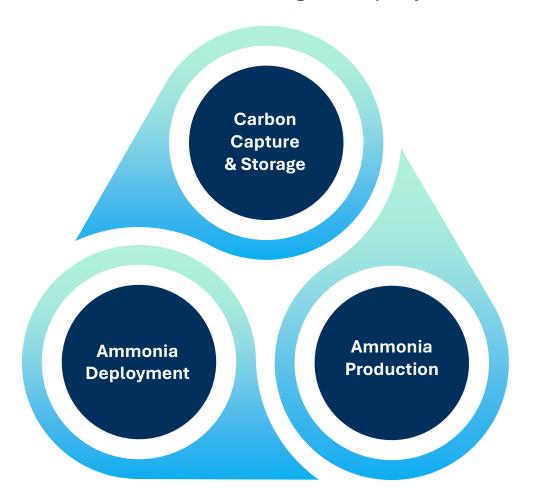
Underpinning Development of Carbon Storage Project and Ammonia Production

**Offtake Partner** 

KOSPO<sup>17</sup> – K-Consortium

### **Development Delivery Partnering Potential**

State-Owned Foreign Company<sup>16</sup>



Technology
Delivery Partners
Selection process
underway



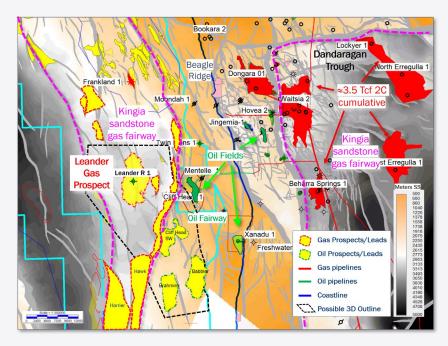
### Gas Exploration

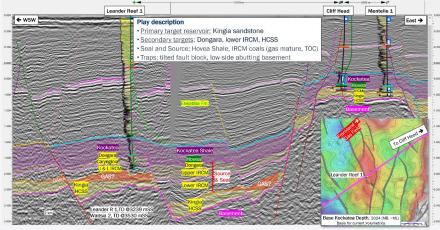


### **Largest exploration permit in the North Perth Basin**

- ► WA-481P Permit PGY 100%
- ▶ 8,605km² permit located in shallow waters covering proven oil & gas play fairways
- Geological hypothesis: offshore equivalent to onshore North Perth Basin with same plays, prospects and structures
- Undeveloped discoveries at Frankland (gas) & Dunsborough (oil) with potential to accelerate development via existing infrastructure
- Material resource upgrade at Leander to 1.1 Tcf with additional follow-on gas targets<sup>18</sup> and significant oil potential greater than Cliff Head's entire production
- ► +400km² 3D seismic programme planned for early 2026
- Commencing formal farm-out process to secure partner(s) to develop and fund nearterm exploration activities

Prospective Resources (Mean) <sup>19</sup> 100% Pilot Energy		
Leander (Gas)	1116 Bcf	24-36%
Leander (Condensate)	17.9 mmbbls	24-36%
Cliff Head SW (Oil)	17.7 mmbbls	35%
Brahminy (Oil)	20.5 mmbbls	26%
Babbler (Oil)	27.5 mmbbls	19%







### Three Springs Solar Project

### **Advanced stage with** divestment optionality

- 376MW Three Springs Solar Project is DA-approved
- October 2024 received a non-binding, conditional cash offer of A\$11.5 million to purchase 100% of the project<sup>20</sup>
- ► Additional near-term value is achievable through:
  - Securing commercial access to private transmission line
  - Agreeing initial PPA terms with potential customer
- Pilot actively engaged with transmission line owner to confirm transmission line access
- Further additional value can also be generated by initiating grid connection process with Western Power
- Ongoing interest from third parties to acquire project
- Expect process to complete in 2H 2025







### Arrowsmith Onshore Terminal & Power Infrastructure



### Potential Short Term Revenue Generation

- Proven oil storage, transport and export terminal
- Capable of handling third-party oil/condensates with minor, low-cost upgrades
- Strategically located to service nearby Perth Basin producers

- Well-suited to process and export oil from discoveries like
   North Erregulla (2C Resource, 31.6 mmbbls heavy/waxy crude)
- Potentially offers lower-cost alternative to current US\$45+/bbl of export & trucking to South Australia
- ► Potential power generation capacity to supply into SWIS with short connection tie-in to existing grid



### International moves in carbon capture and clean hydrogen



Carbon capture is an essential enabler of affordable hydrogen during the energy transition



EU Commissioner for Energy and Housing Dan Jørgensen. Image source: European Parliament



### Pilot Energy

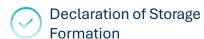
### The Road Ahead

# Key milestones to value creation

### Exploration

► WA-481P Permit

## Regulatory Approvals



Injection Licence Application late 2025

## **Complete Cliff Head Acquisition**

- Onshore acquisition completed
- Conclude offshore during 2025/26

## Partners / Customers

- SOE partner for carbon storage
- Finalising Joint
   Development
   Agreement with Korean
   Consortium 2025
- Secure additional development partners
- WA-481P Secure farm-out partner

## Complete Project FEED

- Pre-FEED completed August 2024
  - Target FEED completion 2026

#### Project FID

- CarbonStorage 2027
- Ammonia Plant 2027

### Why Invest?



World-Class project,
clear strategy and derisked
development pathway

- O2
  First mover advantage in WA
  Carbon Storage (CCS) with global
  and domestic sector tailwinds
- 03

**Experienced Management** to deliver objectives

04 Existing infrastructure underpins strategy, execution and company valuation

05 Advanced permitting<sup>1</sup> and commencing FEED

Engaged with potential strategic partners to support development







### Contact

Pilot Energy Limited Suite 2, Ground Floor 100 Havelock Street West Perth WA 6005 www.pilotenergy.com.au

#### **Brad Lingo**

Managing Director +61 (0) 408 601 080 blingo@pilotenergy.com.au



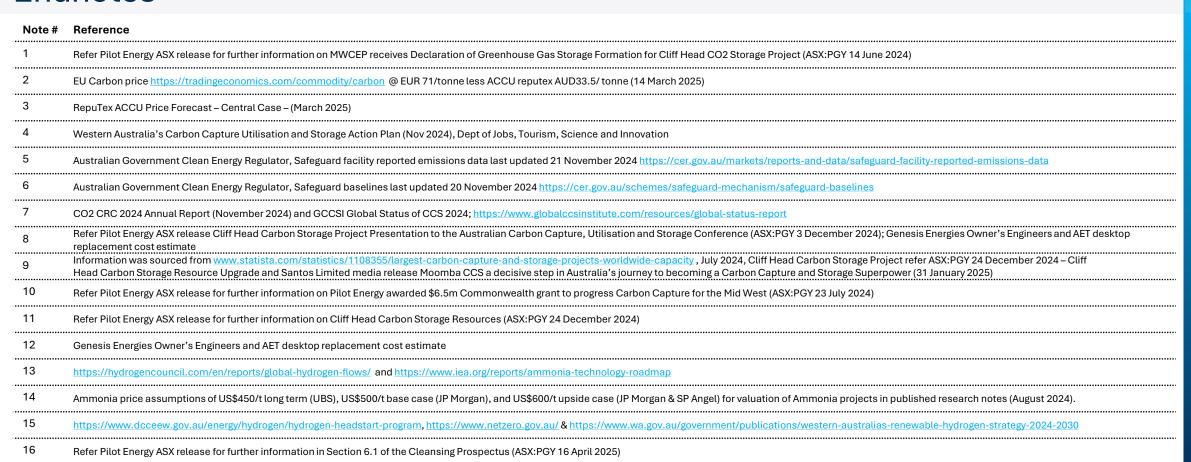
### **Endnotes**

17

18

19

20



Refer Pilot Energy ASX release for further information on Pilot Energy and KOSPO Joint Announcement (ASX:PGY 16 January 2025)

Refer Pilot Energy ASX release for further information on Pilot Energy receives offer to acquire the Three Springs Solar project (ASX:PGY 9 October 2024)

Refer Pilot Energy ASX release for further information on the prospective resources with WA-481-P (ASX:PGY 1 April 2025)

Refer Pilot Energy ASX release for further information on the prospective resources with WA-481-P (ASX:PGY 1 April 2025)